



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

August 28, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$92,574	31
Platinum Producers (\$30,000 - \$50,000)			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$34,500	1
Ahlbum, Tim	Health Coverage Solutions	\$31,356	5
Gold Producers (\$10,000 - \$30,000)			
Lemar, Mike	Sunshine State Agency	\$24,418	12
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$22,306	4
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$21,732	8
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$21,118	4
Barta, Devin M.	Barta Insurance Agency	\$18,408	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$15,887	8
AmeriLife		\$14,773	16
Clark, John W.	Senior Solutions Insurance Agency	\$14,303	6
Borosak, William J. Jr.	Secure Financial Group, LLC	\$14,138	10
Hatton, Catherine E.	Long Island Insurance Solutions	\$12,547	6
Schwartz, Scott J.	Insurance Protection Services	\$12,204	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$11,208	2
Silver Producers (\$5,000 - \$10,000)			
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$9,564	3
Edwards, Jackson IV	Edwards Insurance Agency	\$9,432	2
Rosati, Lisa	Rosati Insurance Agency	\$9,276	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$8,436	3
Searing, Francis P.	Searing Insurance Agency	\$8,304	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$7,223	1
Scott, Jerry	Scott Insurance Agency	\$6,920	2
Schuler, James F.	Consumer Group Services, Inc.	\$6,839	1
James M. Gray, Inc.		\$6,552	1
Senior Insurance Marketing, Inc.		\$6,552	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$6,480	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,018	6
Savage, Gina	Savage Insurance Agency	\$5,772	2
Centurion Agency, Ltd.		\$5,700	2
Finkelstein, Sara	Finkelstein Insurance Agency	\$5,688	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$5,559	7
Marrow, Elizabeth	Marrow Insurance Agency	\$5,328	1



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Bronze Producers (\$2,500 - \$5,000)

Maisto, Stephen	Senior Health Solutions	\$4,460	4
Wroblewski, Robert M.	SOS Insurance Group	\$4,320	3
American Eagle Consultants, Inc.		\$4,115	3
Centerstone Insurance & Financial Svcs.		\$3,956	2
Iwill Advisors, Inc.		\$3,932	3
Gress, Ronald	United Specialty Associates Corp.	\$3,676	1
Hollans, Mawyer C. III	Hollans Insurance Agency	\$3,587	2
Malvezzi, Clint S.	Malvezzi Insurance Agency	\$3,564	1
Patterson, Adam D.	Patterson Insurance Agency	\$3,276	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,191	1
Abadjian, Pierre	Abadjian Insurance Group	\$3,166	2
ERIN Marketing, Inc.		\$3,084	2
Christensen, Susan M.	Christensen Insurance Agency	\$3,024	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,024	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$2,976	1
Chacon, Cesar	The Insurance Hub	\$2,964	2
Roden, Jonathan L.	Roden Insurance Agency	\$2,952	1
Landis, Mark S.	Metro Insurance & Financial Services	\$2,904	2
Hale, Darwin	Hale Insurance Agency	\$2,844	1
Merlino, Lisa A.	Merlino Insurance Agency	\$2,688	1
Paynter, Keith L.	Paynter Insurance Agency	\$2,676	1
Holmquist, James A.	Holmquist Insurance Agency	\$2,640	1
Banville, Richard	Banville Insurance Agency	\$2,532	1
Duryea, Don B.	Duryea Insurance Agency	\$2,532	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

August 28, 2016

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$34,500
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Platinum Producers (\$15,000 - \$20,000)

Graham, Christopher N., CLU	\$17,590	Ahlbum, Tim	\$15,264
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Gold Producers (\$10,000 - \$15,000)

Schwartz, Scott J.	\$12,204
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Silver Producers (\$5,000 - \$10,000)

Stevens, Jason	\$8,519	Spink, Chad D.	\$6,552
Searing, Francis P.	\$8,304	Richardson, James C.	\$6,012
Abbatiello, Vincent	\$8,232	Douglas, Bonnie R.	\$5,771
Bahlkow, Valerie	\$7,820	Aarons, Neill	\$5,688
Dworkin, Earl D.	\$7,223	Finkelstein, Sara	\$5,688
Vickers, Jordan	\$7,068	Stevens, Sandra K.	\$5,639
Shaw, Martin L. III	\$7,031	McGregor, Iyan L.	\$5,484
Verrier, Scott R.	\$6,840	Marrow, Elizabeth	\$5,328
Hackmeier, Jeff D.	\$6,839	Sachs, Kerry	\$5,052
Jaffe, Joseph A.	\$6,552		

Bronze Producers (\$2,500 - \$5,000)

Dega, Brigett L.	\$4,968	Ziadeh, Abedel N.	\$3,276
Pfeffer, David	\$4,956	Silver, Lawrence B.	\$3,272
Stevens, Ray	\$4,931	Yancey, Jamie S.	\$3,228
Rosati, Lisa	\$4,308	Rodriguez, Carmen A.	\$3,191
Cortes, Viviana J.	\$3,948	Moore, Daniel	\$3,096
Edwards, Jackson IV	\$3,948	Christensen, Susan M.	\$3,024
Weinberger, Robert	\$3,924	Sakharoff, Richard D.	\$3,024
Gilbert, Brian	\$3,852	Capierscho, Daniel E.	\$3,008
Mankamy, Mary	\$3,792	Hoyek, Pete N.	\$2,976
Friedman, Michael D.	\$3,768	Jennings, Mark	\$2,976
Kovarsky, Nathan S.	\$3,676	Scavo, Charles S.	\$2,952
Vallejo, Fernando J.	\$3,647	Greenberg, Richard A.	\$2,928
Burke, John R.	\$3,564	Malley, Jeffrey K.	\$2,844
Gorden, Renee G.	\$3,564	Moss, Richard J.	\$2,844
Tunis, Susan V.	\$3,552	Schwartz, Matthew	\$2,844
Dibisceglie, Darrin J.	\$3,528	Valovich, Stephen A.	\$2,844
McClure, Michael L.	\$3,516	Zeller, Margaret	\$2,844
Westfall, Edward B.	\$3,444	Paradies, Karl R.	\$2,688
Catron, Edward A.	\$3,372	Dixon, Tia V.	\$2,676
Brown, Christopher	\$3,360	Paynter, Keith L.	\$2,676
Lauer, Deborah	\$3,300	Holmquist, James A.	\$2,640
Kasabov, David	\$3,276	Bethea, Dennis N.	\$2,532
Manno, Michael	\$3,276		